



CAMPBELL & PARTNERS
EUROPEAN RECRUITMENT CONSULTANTS

Ref: JS/1372

SALES MANAGER

Client:

Leading US industrial conglomerate. For German HQ we are now looking for a competent and professional Sales Manager.

Location: Frankfurt area

Responsibilities:

- further development of the sales division
- analysis of complex customer enquiries and innovative counseling
- drive the operational targets
- development of customized sales approaches to meet sales increase targets
- help to strengthen technological expertise and product portfolio
- acquisition of new key accounts
- attentive market analysis
- attendance at relevant trade shows and industry events
- provision of training to sales staff
- continuous improvement of sales processes

Requirements:

- educated to degree level
- several years' successful sales experience in an industrial environment
- assertive, goal-focused and with honed social and leadership skills
- analytical thinking and international orientation
- a team player
- fluent English and German

Please e-mail your application to: first@campbell.de