



CAMPBELL & PARTNERS
EUROPEAN RECRUITMENT CONSULTANTS

Ref: DT/1324

COUNTRY MANAGER

Client:

Global leader in the provision of tailored security and surveillance system solutions. For German HQ, we are now looking for an outstanding professional and inspirational leader to ensure continued growth.

Location: Munich

Responsibilities:

- implement group strategy and achieve country targets
- develop sales strategy for the local market
- represent the company at marketing events
- align business teams to build a solid pipeline
- identify and build strong relationships with local stakeholders
- hire and retain local talent
- ensure the local organization mirrors corporate culture
- control budgets and resource planning
- you report direct to the Group Divisional Director

Requirements:

- technical sales, business development and/or project management experience within a technology-driven (eg electronics) environment
- strong leadership and team management experience
- entrepreneurial, fair and transparent
- a conceptual thinker focused on optimal solutions
- able to anticipate change within a fast-paced environment
- able to convince and influence key players
- able to communicate effectively across multiple sectors
- a strong customer focus
- fluent German and English
- keen to work within a flat hierarchy

Please e-mail your application to: first@campbell.de