



CAMPBELL & PARTNERS
EUROPEAN RECRUITMENT CONSULTANTS

Ref: AW/1321

KEY ACCOUNT MANAGER FMCG

Client:

International consumer goods group with globally recognized brands. We are now looking to strengthen the sales team at German HQ with this key position.

Location: Hamburg

Responsibilities:

- plan, organize and manage your defined retail accounts
- plan and exceed your monthly sales targets
- develop new business
- assist with long-term strategic planning
- support category management
- further develop internal structures and processes
- report to sales management

Requirements:

- university degree or equivalent
- at least 3 years' experience in sales
- knowledge of the German retail market
- first-class organizational skills
- a dynamic individual
- keen to assume responsibility
- very good English
- communicative and sure of your own ability
- a team player
- willing to travel

Please e-mail your application to: first@campbell.de